



Since 1959



Welcome to **IMC Supply/1source*supplies***

Since our inception almost 50 years ago, **IMC Supply** has taken pride in delivering the highest quality and best value to our customers. This philosophy has helped us grow into an industry leader, distributing a wide range of cutting tools and MRO supplies throughout much of Tennessee, Mississippi, and Arkansas. Additionally, our sister company, 1sourcesupplies, operates an alliance of independent specialty distributors throughout North America.

As our many satisfied customers have come to know, **IMC Supply** and **1source*supplies*** offer products and services you can depend on and a cost-effective partnership that will help your business succeed.

We hope you enjoy learning more about us on the following pages. The participation of our valued suppliers enhances the picture of who we are, and we thank them for their support in the development of this project.

If you have any questions or would like to learn more about what we have to offer, call us at 901-345-6001 or visit our websites at **www.imcsupply.com** and **www.1sourcesupplies.com**.

Sincerely,

A handwritten signature in black ink that reads 'H. Mark Hill'. The signature is fluid and cursive.

H. Mark Hill
President



Who We Are



IMC Supply is a wholesale MRO supplier specializing in top quality cutting tools for metalworking industries throughout the Mid South. Our sister company, **1source supplies**, offers distributors all around the country the opportunity to provide single-sourcing solutions for their customers.

Founded in Memphis, Tenn. by Henry Hill in 1959, **IMC Supply** has established a solid reputation as a family-owned business that provides excellent customer service, technical expertise, competitive pricing and a wide selection of cutting tools and industrial supplies from dozens of manufacturers.

The innovative business approach of **IMC Supply** continues under the second generation of company leadership. Just as Henry Hill was on the cutting edge of business trends when he started **IMC Supply** his son, Mark Hill, company president, realizes the importance of finding new and inventive ways to help businesses thrive. In 2001, Mark created **1source supplies** to enable industrial distributors to provide value-added technical support and service to their new and existing customers.

Coupled with the single-sourcing solutions provided by **1source supplies**, **IMC Supply** has secured its role as a leader in the ever changing business environment. We have the expertise to help your company operate more efficiently by cutting costs and increasing productivity for optimum bottom-line performance.

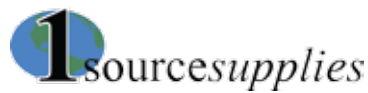
IMC Supply: Extensive Product Lines and Service Excellence

For half a century, **IMC Supply** has provided metalworking industries in the Mid South with the highest quality lines of cutting tools, including high-speed steel and carbide drills, reamers, taps, dies, end mills, indexable carbide, blueprint special tools and MRO supplies.

With local availability at our well-stocked warehouse, competitive pricing, and a personal touch from people who care, **IMC Supply** offers customers reliable service excellence that is unequalled. Through advanced technology, we can tell you what products you need even before you run out, and we can track who and what department used a particular product.

Visit our Web site at www.imcsupply.com to see the thousands of quality tool products available for ordering online, by phone or fax. And be sure to take advantage of our featured product specials to cash in on some big savings.





1sourcesupplies: Automated Fulfillment **Services for Industry**

1sourcesupplies.com started out as an online marketplace for industrial cutting tools, and now has expanded to an alliance structure providing automated replenishment tools, as well as sales & marketing support to help our alliance members capture single source contracts.

As a supply chain distributor alliance, **1sourcesupplies** offers value-added services and benefits to industrial manufacturers nationwide. These customized services include automated active procurement/replenishment, single-to-multiple commodity programs, reporting and documentation of usage activity, position, status,

traceability and relationship analysis, and bar code scanning systems.

By implementing these services through a **1sourcesupplies** member distributor, industrial manufacturers can realize optimal inventory management, resulting in reduced inventory carrying costs, plus automated data collection for better information analysis and reduced production cycle times. The dependable and efficient **1sourcesupplies** system will help your customers achieve higher quality service with increased profitability.

Improved Business Processes

Satisfied customers of our member distributors who've implemented the **1sourcesupplies** system have realized many benefits, including:

- Streamlined procurement
- Paperless electronic commerce
- Reduced transactional costs
- Integrated supply and services
- Increased technical support to applications on the plant floor
- Enhanced management and control

Independent distributors who have joined the **1sourcesupplies** alliance are uniquely equipped to offer their customers an affordably priced, easy-to-use system that gives them the edge in today's competitive marketplace.

Single Sourcing through 1sourcesupplies

AIM – An Automated Inventory Replenishment System for repetitive items.

1sourcesupplies utilizes the AIM (Automated Inventory Management) system to dramatically reduce acquisition and possession cost. AIM is an automated inventory replenishment system for repetitive items. It dramatically reduces acquisition and possession costs using a bar-code scanner, bar-code labels and a telephone line to simplify and speed up the reorder process. It's easy to use and fast. AIM can increase inventory turns, lower order processing costs, reduce paperwork, reduce errors and improve efficiency. The system also produces valuable usage reports. AIM is easily installed by your **1sourcesupplies** representative. Training on use of the scanner can be done in less than 15 minutes. It takes less than a minute to scan each item!



The **IMC Supply** and **1sourcesupplies** Advantage

- **IMC Supply** - Serving the Mid South since 1959 with MRO supplies specializing in cutting tools
- Well established reputation for product and service excellence
- Nationwide Alliance of Distributors through **1sourcesupplies**
- Full Service Integrated Supply Program with Technical Support
- Automated Inventory Management Utilizing the Latest Technology
- Represent hundreds of top quality manufacturers
- Help Customers increase their productivity and lower their operational costs

Contact us and experience the **IMC Supply/1sourcesupplies** advantage today!



3310 Commercial Parkway
Memphis, Tennessee 38116
Telephone: 901-345-6001
Tollfree: 1-800-238-2536
Fax: 901-345-5383

www.imcsupply.com

www.1sourcesupplies.com

